

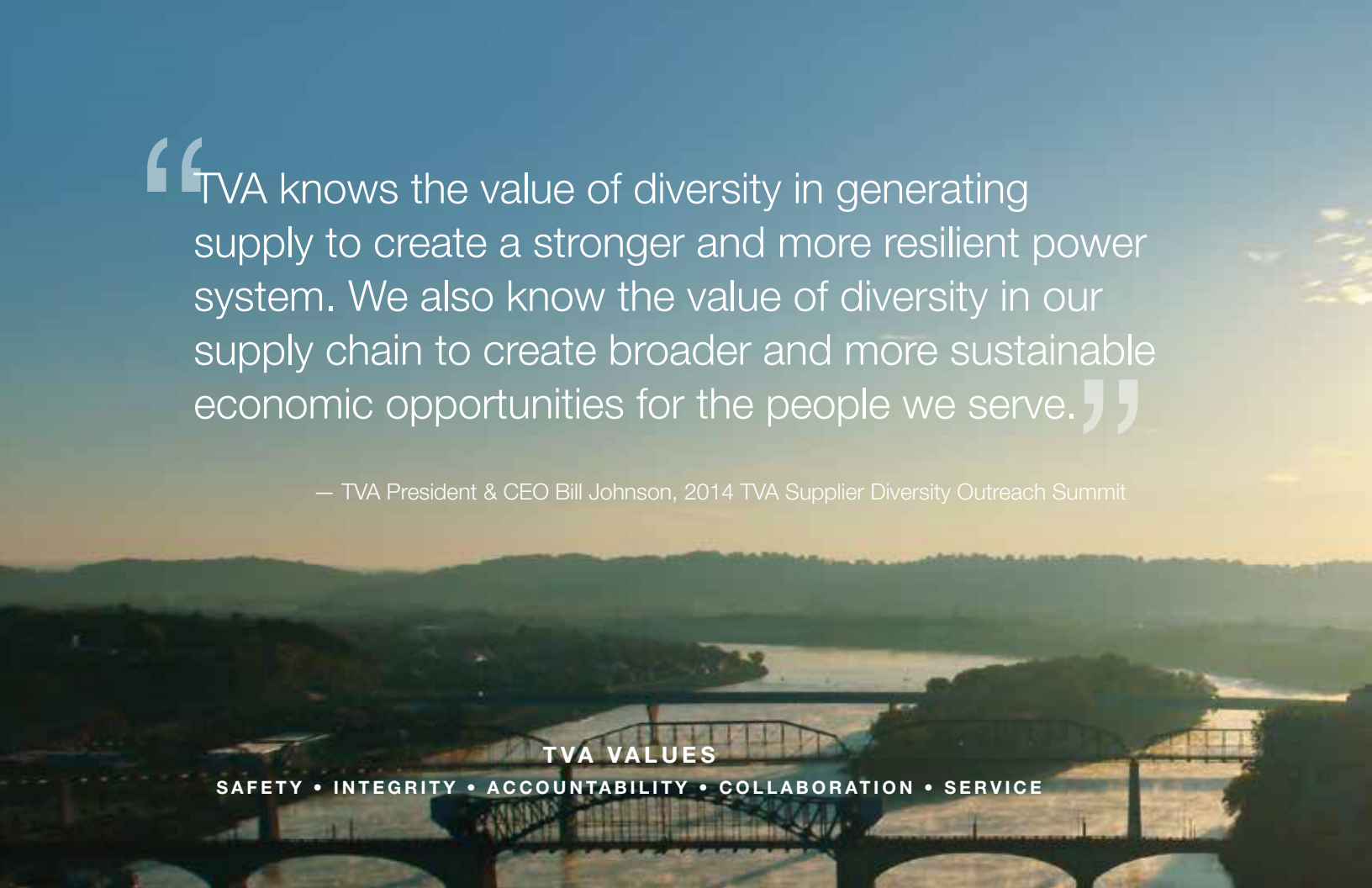


TENNESSEE VALLEY AUTHORITY

Supplier Diversity

Energizing partnerships in the communities we serve.





“TVA knows the value of diversity in generating supply to create a stronger and more resilient power system. We also know the value of diversity in our supply chain to create broader and more sustainable economic opportunities for the people we serve.”

— TVA President & CEO Bill Johnson, 2014 TVA Supplier Diversity Outreach Summit

TVA VALUES

SAFETY • INTEGRITY • ACCOUNTABILITY • COLLABORATION • SERVICE

Where We Make a Difference

AND YOU CAN, TOO



TVA SERVICE AREA MAP LEGEND

- State Line
- Water
- Power Service Area
- TVA Watershed
- TVA Hydroelectric Dam
- TVA Non-Power Dam
- TVA Coal-Fired Plant
- TVA Nuclear Plant
- TVA Combined Cycle Plant
- TVA Combustion Turbine Plant
- TVA Pumped Storage Plant
- Green Power Switch® Solar Site
- Green Power Switch® Wind Site
- Green Power Switch® Methane Site

The TVA generating system stretches across the state of Tennessee and parts of six other southeastern states. The power system includes:

- 11** COAL-FIRED PLANTS
- 3** NUCLEAR PLANTS
- 29** HYDROELECTRIC PLANTS
- 1** PUMPED STORAGE PLANT
- 9** COMBUSTION TURBINE PLANTS
- 6** COMBINED CYCLE PLANTS
- 1** WIND ENERGY SITE
- 16** SOLAR ENERGY SITES
- 1** DIGESTER GAS SITE
- 1** BIOMASS COFIRING SITE
- 16,000** MILES OF TRANSMISSION LINES

We are part of a diverse and successful enterprise serving 9 million people.

TVA's Supplier Diversity mission is to maintain a competitive, diverse supplier base that is reflective of the Tennessee Valley region. We do this by supporting the utilization of qualified businesses that are small, minority-owned, woman-owned, veteran-owned, service-disabled veteran owned, and located in historically underutilized business zones (HUBZone).



In support of our mission, TVA is actively:

- Assisting small, diverse suppliers in qualifying for contract opportunities through promotion of joint ventures, partnerships and subcontracting relationships to aid in business development and growth.
- Partnering with Supplier Diversity and Development organizations to provide support services, which include guidance on the TVA sourcing process, attendance at workshops and networking opportunities.



Keys to Success

Companies that wish to do business with TVA can enhance their competitiveness in the following ways:

- Learn TVA's procurement process
- Focus on safety, diversity and quality performance
- Understand your core competencies and niche
- Sharpen your networking skills
 - Do your homework on doing business with TVA
 - Prepare a solid overview of your business
 - Schedule an introductory meeting with a TVA representative and be prepared to follow up with company materials as requested

Getting Started

If you are not currently a TVA supplier but would like to be considered for future opportunities, follow the steps below:

- Register online by going to TVA's Supplier Connections Portal at <http://supplier.tva.gov/>
- Click the "Apply to be a TVA supplier" link under the "Potential Suppliers" box. You will be redirected to TVA's Supplier Database.
- Following registration, your company's information will be added to TVA's Supplier Database, which is used to identify potential suppliers who may be invited to participate in the TVA sourcing process.
- For additional information, go back to TVA's Supplier Connections Portal to view:
 - TVA's List of Upcoming Contract Opportunities
 - TVA's List of Subcontracting Partners



Subcontracting

TVA works to ensure that small, diverse businesses have the maximum practicable opportunity to participate in TVA direct contract and subcontracting opportunities. TVA's Subcontracting Program supports this policy by providing such businesses with opportunities to participate in subcontracting relationships with prime contractors. In addition, TVA encourages its prime contractors to identify and contact small, diverse and Valley-owned businesses to subcontract work to support their TVA contract or their corporate operations.

Contracts valued at \$650,000 or more (\$1.5M for construction) require a subcontracting plan. TVA maintains a list of subcontracting partners on the Supplier Connections Portal.

Outreach

TVA's commitment to outreach is a critical component of our Supplier Diversity strategy. Outreach activities provide TVA representatives opportunities to meet small,

diverse suppliers face-to-face and learn more about their company's capabilities. TVA's annual Supplier Diversity Outreach Summit in April is one way TVA furthers its efforts in the Tennessee Valley region.



TVA SUPPLIER DIVERSITY

Our Track Record

TVA is committed to partnering with diverse suppliers as we continue to reduce Operations & Maintenance costs and improve the overall value we deliver to the people of the Valley.

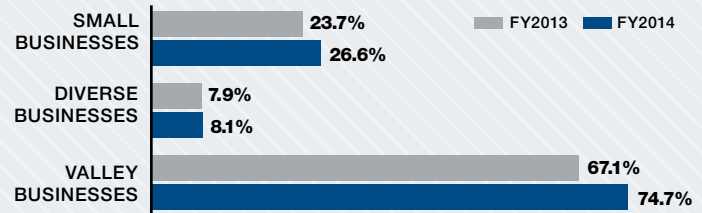
\$899 million

TVA SPENT WITH SMALL BUSINESSES
IN FISCAL YEAR 2014

\$269 million

TVA SPENT WITH DIVERSE BUSINESSES
IN FISCAL YEAR 2014

AS COMPARED TO FY2013, TVA'S TOTAL SPEND*
INCREASED IN ALL THREE OF THE CATEGORIES BELOW:



**As a percentage of TVA's total supplier spend.*

OUR GOAL

Increase TVA's total small business spend to 28 percent and total diverse business spend to 10 percent in fiscal year 2015.

TVA SUPPLIER CONNECTIONS PORTAL

supplier.tva.gov

QUESTIONS AND INQUIRIES

vendor2@tva.gov

Althea Jones

Sr. Program Manager

423-751-3515 | arjones@tva.gov

Amanda Chargualaf

Specialist, Supplier Performance

423-751-7962 | acchargualaf@tva.gov

